



Great Taste **Doing Good**



Cacao-Trace

Living Income
Reference Price

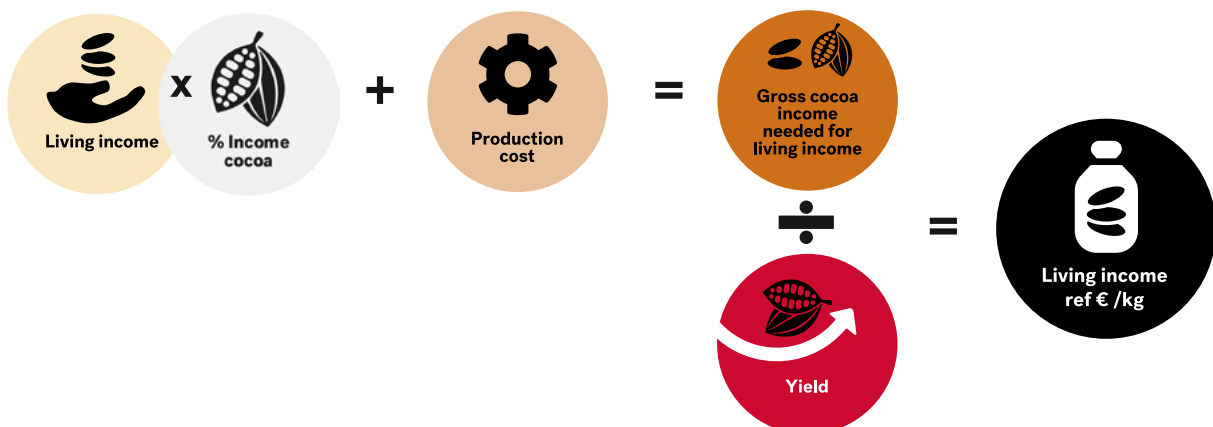
Living income reference price for Cacao-Trace Living Income Booster range

The Living Income Reference Price assesses the farmgate price per metric ton of cocoa needed to achieve the living income benchmark for an average family in a given country. The farmgate price refers to the amount paid directly to cocoa farmers.

This reference price is calculated using a widely recognized formula:

Living income benchmark x % income from cocoa + cost of production = gross cocoa income necessary to achieve the living income benchmark.

This value is then divided by the yield to determine the Living Income Reference Price per metric ton.



Given the diverse production conditions, there is no universal figure; instead, it is tailored to reflect the unique circumstances of each country and community. For the Belcolade Living Income Booster Selection range, we use values that represent the communities from which we source our cocoa. This ensures our pricing is both fair and contextually relevant.

The Living Income Booster range is not limited to a single origin. However, the first batch of production is sourced from Cameroon, making the following values reflective of a typical farm within our supply chain in Cameroon.

	Cameroon Values	Notes
Total farm yield	1,692	Applies average yield data multiplied by average farm size
Yield per ha in kg	450	Average from Puratos primary data
Average farm size per farmer (ha)	3.76	Average from Puratos primary data
Production costs per hectare	\$418	Cost of production derived from Fairtrade LIRP calculations for Cote d'Ivoire
Total cost of production	\$1,571.68	Applies average cost per ha multiplied by average farm size
Living Income Level per household	\$3,744	https://www.globallivingwage.org/reference-value/living-income-reference-value-rural-cameroon/
Value 312 per month * 12 months		
% of household income from cocoa	78 %	Average from Puratos primary data
Gross income from cocoa necessary to achieve Living Income	\$4,503	Living income benchmark x % income from cocoa + cost of production = gross cocoa income necessary
Necessary farm gate price per Dry bean MT	\$2,661.485	Gross income necessary from cocoa divided by average total farm yield

*All values are updated with the most accurate annual data available.